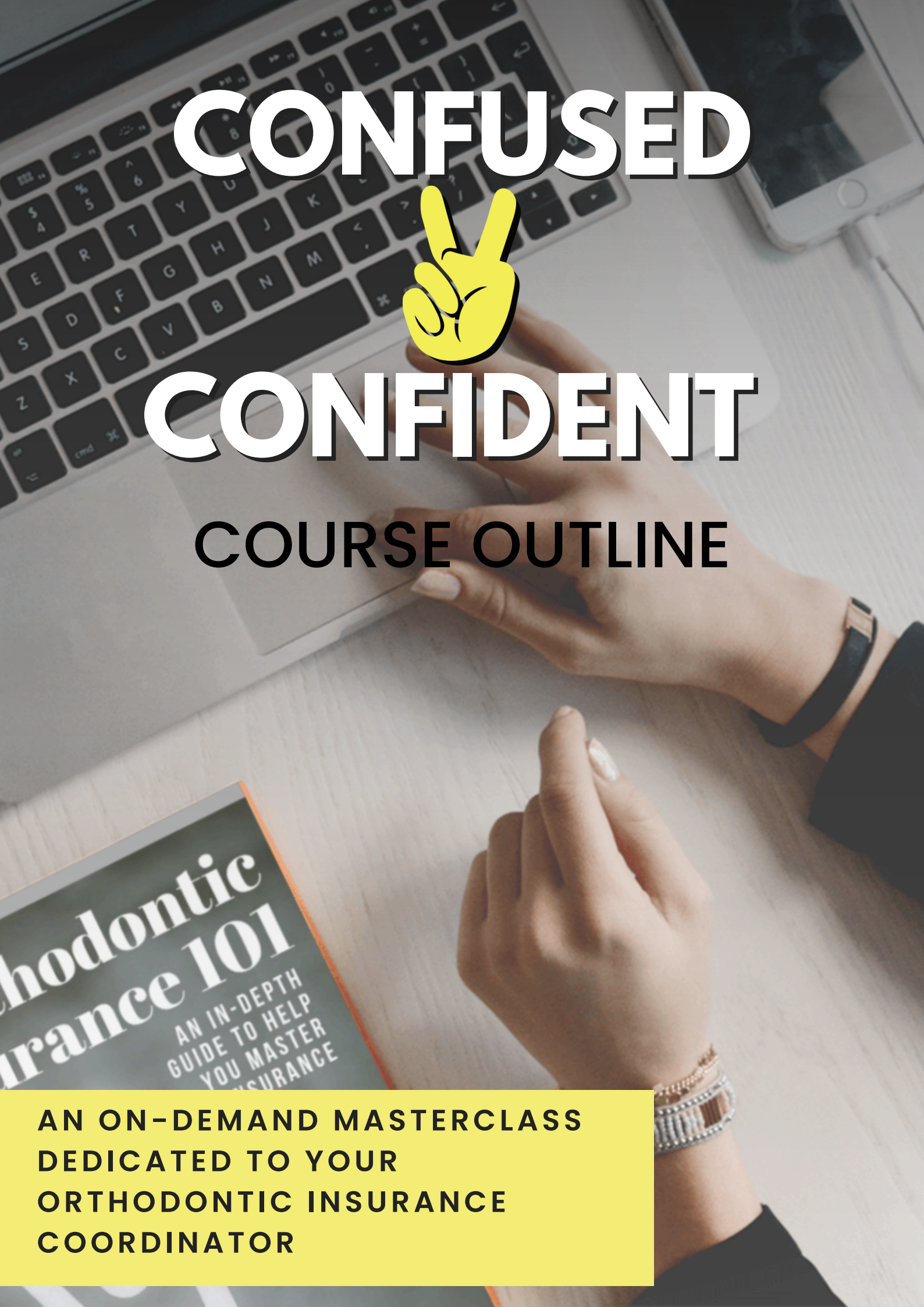

CONFUSED
CONFIDENT
COURSE OUTLINE
AN ON-DEMAND MASTERCLASS DEDICATED TO YOUR ORTHODONTIC INSURANCE COORDINATOR

COURSE DESCRIPTION

PICTURE THIS:

You head to work every morning with a question mark over your head. You've never had any proper education on your position and continue to learn by overcoming daily hurdles.

Sound exhausting?

Hello, insurance coordinator! We see you.

We know the struggles you face, because we've been there! It's time to pull all of the pieces together and get you the education you are long overdue for. Confused 2 Confident is an on-demand masterclass specifically designed for insurance coordinators looking to build their confidence while keeping patients smiling along the way.

WHAT WE WANT YOU TO GET OUT OF THE COURSE:

- Understand insurance policies and regulations.
- Develop verbal skills to confidently communicate with patients.
- Recognize the value in long term collaboration and continued learning with other insurance coordinators across the country.



CONFUSED  CONFIDENT

CHAPTER ONE:
WHAT IS AN INSURANCE COORDINATOR?

CHAPTER TWO:
ARE YOU **IN** OR **OUT**?

CHAPTER THREE:
3 DECIDING FACTORS OF VERIFICATION

CHAPTER FOUR:
A SIMPLE ROADMAP TO UNDERSTANDING COORDINATION OF BENEFITS

CHAPTER FIVE:
ESTIMATE BENEFITS EFFECTIVELY

CHAPTER SIX:
CLINICAL 101 + CLAIM MASTERY

CHAPTER SEVEN:
BECOME A **PRO** AT **WIP**

CHAPTER EIGHT:
DITCH THE CONTRACT, LET'S UPCHARGE

CHAPTER NINE:
95% COMPLETE: OUR 4-STEP FOLLOW-UP SYSTEM

CHAPTER TEN:
REFUNDS - WHO GETS WHAT?

CHAPTER ELEVEN:
TRANSPARENCY IS KEY: KEEP PATIENTS IN THE LOOP